



COMPANY PROFILE





VISION

Market Leader in Financial Services to Customers



MISSION

Committed to Excellence, Efficiency and transparency, Right analysis and financial advice, Adding value to stakeholders and fulfilling social responsibility.



INTRODUCTION

Summit Capital (Private) Limited is a company holding Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange Limited (PSX), duly licensed as Securities Broker, registered under the Securities Act, 2015 together read with Securities Brokers (Licensing and Operations) Regulations, 2015, to act as a broker on PSX and is a Private Limited company bearing incorporation No.0054217 and has been in the business of brokerage and securities services since 2006. Summit Capital (Private) Limited is one of the renowned brokerage houses in PSX and is engaged in providing the brokerage and securities services through a qualified management team.

The Company has the privilege of serving state enterprises, mutual funds, commercial banks, NBFCs and a large number of retail investors. The Company emphasizes on efficiency in service, integrity and professionalism which are prerequisites of this business.

The company has also been providing money market brokerage services and interbank Foreign Exchange brokerage services ever since it has got registered with the Financial Markets Association of Pakistan (FMAP).

The principal activities of the Company are Equity Brokerage, Money Market Brokerage, interbank Foreign Exchange Brokerage, Commodity Brokerage and Research.

KEY MANAGEMENT

MR. MUZAMMIL HUSSAIN MERCHANT – CHIEF EXECUTIVE OFFICER

Mr. Muzammil Hussain Merchant has been associated with Summit Capital (Pvt.) Ltd since 2003. He is currently the Chief Executive Officer of the Company. Prior to it, he was the Chief Financial Officer & Company Secretary of the Company. He has also headed the Risk Management & Compliance Department. An MBA degree holder with major in Banking & Finance, Mr. Muzammil has over 25 years of experience in equity investments, operations and finance. He has an in-depth knowledge of his field and is familiar with operations of the Stock and Commodities exchanges in the country, CDC and NCCPL. He introduced Risk Management Manual & Procedures related to Equity brokerage and successfully launched the online trading system, Mobile Trading, Shariah and RDA in the Company.

MR. MUHAMMAD MONIS FARID – HEAD OF OPERATIONS

Mr. Farid, an MBA degree holder, has been associated with Summit Capital for the last 24 years. As the Head of Operations, he has developed his expertise in trade verifications, confirmations and settlement. He has an in-depth knowledge of his field and is familiar with settlement of procedures all of the Stock and Commodities exchanges in the country, CDC and NCCPL.



MS. NADIRA IRFAN – C.F.O & COMPANY SECRETARY

Ms. Nadira Irfan has been associated with Summit Capital (Pvt.) Limited Since January 2007. She is currently the Chief Financial Officer & Company Secretary of the Company. Prior to it, she was Manager Human Resource Management & Finance. Ms. Nadira has over 15 years of experience in the company.

MR. HASHIM KHAN BHUTTA – HEAD OF EQUITY RETAIL SALES

Mr. Hashim Khan Bhutta, an MBA degree holder, has been associated with Summit Capital (Pvt.) Limited Since 2003. He is currently the Head of Equity Retail Sales. He is also managing Branches in Lahore. Mr. Hashim has over 18 years of experience in the company.

MR. FAHAD SADIQ – HEAD OF MONEY MARKET

Mr. Fahad Sadiq joined Summit Capital Private Limited in 2005 as a Money Market Dealer. He was promoted to the position of Head of Money Markets in April 2022. He has 17 years of diverse experience of financial and Consumer Markets.

MR. SAEED AHMED – HEAD OF INFORMATION TECHNOLOGY

Mr. Saeed Ahmed has been associated with Summit Capital (Pvt.) Limited Since 2011. He is currently the Head of Information Technology. Mr. Saeed has over 11 years of experience in the company.

MR. SYED MUHAMMAD ALAY RAZA – COMPLIANCE OFFICER

Mr. Syed Muhammad Alay Raza, an LLB degree holder, has been associated with Summit Capital (Pvt.) Limited Since March 2017. He is currently the Compliance Officer of the company. Mr. Raza has over 5 years of experience in the company.



OUR SERVICES

EQUITY BROKERAGE

Summit Capital is on the panel of almost all major Local Institutions participating in the Pakistan Equity Market. The Company has also successfully cultivated a large retail base across the country.

MONEY MARKET

As an approved member of Financial Markets Association of Pakistan, Summit Capital provides brokerage facilities to both corporate and financial institutions including commercial banks and NBFCs. Through its Money Market Desk, it offers access to overnight as well as short and long tenor transactions in Repo's, Calls, Clean and outright sale/purchase in private and public sector debt instruments.

We provide Same & Forward Day Outright (buying / selling) of fixed income instruments (GOP & corporate), REPO's & Reverse REPO's, Securities lending / borrowing, COI's, TDR's and Call/Clean placements.

INTERBANK FOREIGN EXCHANGE

Summit Capital Forex brokerage business deals in interbank Rupee/US Dollar in Ready, Spot and Forward markets. We provide Forex Brokerage services to the commercial banks only. Our skilled team member are capable of structuring and executing wide variety of interbank foreign exchange broking transactions.

COMMODITY FUTURES BROKERAGE

Summit Capital (Private) Limited is the corporate member of Pakistan Mercantile Exchange (PMEX) and offers top of the line trading facilities for market participants interested to trade in futures contracts offered by PMEX.



CONTACT US

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